

Lenovo OEM Solutions

Lenovo is innovating and leading in intelligent transformation, by providing smarter technology for all. Already the world's leading PC Company, Lenovo is also a leader in smartphones, tablets, industry solutions and Data Centre infrastructure.

Global Brand & Foundational Principles:

We execute on the basis of our Foundational Principles:



PREDICTABILITY

Reliable & Secure Technology
Global Supply Chain
Extended Lifecycle Management



INNOVATION

Design Leadership
Performance & Security
Customization



PARTNERSHIP

Superior Customer Service
Logistics & Management
Trusted Advisor

We're a partner that adds value to the process, above and beyond supplying hardware, services, and solutions. That's why we commit to bringing well-designed, reliable, and expertly-powered OEM solutions into the world. Today and every day we are committed to our customers, we power what's next.

As an industry solutions provider you want innovative technology to set you apart from the competition, improved efficiencies, time to market with minimized lifecycle costs. In addition, you need services to optimize, deploy and support your integrated solution for the long haul.

OEM SOLUTION VALUE PROPOSITION



CAPABILITIES

Multi-level customization
E2E Program Management
Extend Lifecycle Management



PORTFOLIO

A full line of Commercial Products
Strategic 3rd Party Components and Product offerings
Dedicated OEM Part Numbers
Portfolio Roadmap access (as early as 120d)
Dedicated OEM Extended Life Products (3-5 years lifecycle)



GLOBAL SPECIALIZATION

Services
Global Supply Chain Leader
Worldwide Certification
Engineering Services
Global Serviceability and OEM Premier Support

OEM SOLUTIONS VERTICAL BLUEPRINTS

